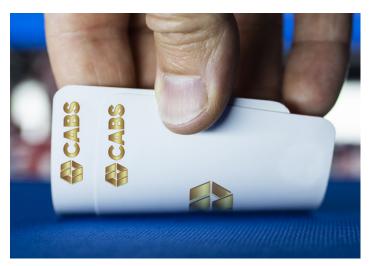
## CABS CERTIFICATION PROVES YOUR EXPERTISE AND TOTAL KNOWLEDGE!

## OPEN EDITORIAL: ROY SCHAUFFELE, FCSI, CCPR, FABAA, CABS



Have you ever sat at a job shack conference table with an architect, general contractor, and possibly a consultant, and you, the most critical & knowledgeable air barrier person in the room, lose the debate? Sooner or later, it happens to all Air Barrier Contractors. Why? You cannot prove or demonstrate your vast knowledge of all things air barrier. The architect and consultant are sitting in that room with many letters (certifications) after their name, and none of them relate specifically to air barriers. These initials put you at a perceived

disadvantage. Those initials mean something and grant a certain amount of power and authority to those that possess them.

Now you can level the playing field and achieve a position of superiority by becoming a Certified Air Barrier Specialist (CABS). This certification allows you to demonstrate to all that you possess the highest level of air barrier knowledge. The CABS is an ISO 17024 type of certification, one of the highest certification ratings on Earth. Other certifications are not tested to this high standard.

So, when sitting at that poker table in the job shack, make sure you are holding the Royal Flush that is the CABS!

Currently, 13 people have passed the exam in its first year, with 80 more folks lined up to take the exam. I know that our ABAA Contractors

are the most knowledgeable folks in





air barrier america